**Questions You Must Ask The Recruiter To Prove Your Smartness**

**8. Are you experiencing any sought of problem right now in the company? If yes, then what are the measures the concerned department is taking to resolve it in an efficient way?**

***This question must be asked because:*** If you ask this question to your future employer, they will get the feeling that you are concerned over company’s issues or problems as you are interested in this job. Apart from that, their answer for this question will help you get to know about their personality and ambitions and it might also lead to further more questions between you and the interviewer.

**7. Which kind of employees can expect a bright future here? And, what qualities does the employee should adopt, to do well and advance in the firm in future?**

***This question must be asked because:*** It shows that you are more interested in building a good future in the company and it also helps you to decide whether your attitude or nature along with the skills you accomplish will help you build your career in that company or not. Apart from that, if you get to know the kind of person or employee they are interested n recruiting, you can try building your personality in that manner in the future if you are given a chance.

**6. Who is going to lead me? How many are there in the team where I will be working?**

***This question must be asked because:*** It shows your interest towards knowing about the internal structure of the organization and also it helps you to get thorough information about the specific job description that you are enrolled for. Asking this question can help you to position yourself as an ideal candidate in front of the recruiters. If you are recruited in a company it is very important for you to know about the ‘peaking order’, especially if you are working under several bosses in a company.

**5. For how long is this position open and what is the reason for the open position?**

***This question must be asked because:*** It is very much necessary to ask this question because as a potential candidate, you will be having some doubts in your mind as in, who was working on this position before the hiring process opened for this position. If the recruiter says, it’s been for among time, then you can dig out further information about why no one were selected before for this post before you can in.

**4. What about by pay package?**

***This question must be asked because:*** Asking this question to the potential employer is not a simpler task, as it’s a matter of prestige, especially if you are an experienced candidate. If you are an experienced candidate, you will be having the upper hand in negotiating the salary matters because, your recruiter will be in a state where they need to recruit you for sure because of your level of experience.

But, the only thing you need to remember here is, while asking this question, you must be sensible than asking them in a demanding kind of an attitude. While asking about the pay package, it is better to ask about the bonuses you will be entitled to, as it plays a very important role in your financial matter. You should be smart enough while asking such an important question.

**3. How many more interview process to go?**

***This question must be asked because:*** It is very essential to ask this question because it shows how well you have performed. If you ask this question definitely the interviewer will tell you about the further process of the interview session, but in the mean while you will also get to know whether they are interested in hiring you and also you can know about how well you have performed. If they say, your interview process is done and you will get a call after few days, in many cases it shows you are not selected.

But if you get another chance of interviewing with another set of recruiters, definitely it shows they are interested in hiring you for the job post. So, always while you ask this particular question, you need to be very careful as well as creative enough to ask that, which can show up your smartness level.

**1. Well, I think all by doubts have been cleared about the job and I would love to work for your company. So, what will be my next step?**

***This question must be asked because:*** IT confirms your recruiter that you are satisfied with the job offered. This question also leads them to ask you if they have any unsolved questions about you or your working style.

# Top 5 Questions You Should Never Ask in the Job Interview

**5.  “What is your company’s primary business? Or, what business does your company do?”**

This can emerge as the silliest question you can ever ask because as a job seeker, it is your primary duty to get to know about the company’s every single detail where you are going to interview with. If not the entire details, it is your responsibility to get to know the primary details of the company like when the company was started, who was the founder of the company, what business they are mainly into, etc. If you are unprepared with at least these basic details, then for sure your hiring managers will get annoyed and irritated to know about your unprepared and carelessness as well as your laziness. So, as a good candidate it is your responsibility to gather basic information with a [small amount of research to emerge as an interesting and worthy candidate for their company](http://jobs.siliconindia.com/career-news/Top-10-Toughest-Firms-to-Interview-With-nid-125036.html?utm_source=clicktrack&utm_medium=hyperlink&utm_campaign=linkinnews). So, come out of your careless and lazy attitude and look in to the essential things that you need to collect to be properly prepared for the job interview.

**4.  “What benefits can I expect from the company’s side?”**

If you think that you are the [smarter candidate](http://jobs.siliconindia.com/career-news/5-Things-Your-College-Didnt-Teach-You-About-Career-nid-129282.html?utm_source=clicktrack&utm_medium=hyperlink&utm_campaign=linkinnews) than anyone else who have appeared to the job opening, than its better to come out of that myth, because, thinking yourself as a smart candidate might build up your confidence level but you must remember that you shouldn’t be over confident about yourself at anytime in your lifetime as it might harm you very badly in your future days. If you ask the question, ‘what benefits can I expect from the company’s side?’ thinking you are the only choice for the recruiters, it’s really a bad guess, because there are lot more candidates waiting for the job opportunity out there one of whom can be selected by the hiring managers if you start showing your attitude towards them especially when you are just a fresher in the professional life. So, it’s better not to ask for any benefits at this stage because, you are still a fresher and your recruiter has lot more people out there to select if not you. Make sure your questions is centered only towards the job you are been offered and towards the company.

**3.  “Do you check any references? Or Can I refer someone to get this job?”**

It is true that most of the [present recruiters would check references](http://jobs.siliconindia.com/career-news/5-Phone-Interview-Tips-That-Can-Fetch-You-a-Job-nid-129504.html?utm_source=clicktrack&utm_medium=hyperlink&utm_campaign=linkinnews). But that doesn’t mean that you can ask about that before they take that [references] into consideration. Asking about that knowingly or unknowingly can create further problems and many times your chance of getting that job might fade off because of this one silly mistake. Asking the recruiters, “Do you check references?” might also implies that you are hiding something from them. So, think this as the advice and be careful as well as try to avoid this particular question in any circumstances. It is also advisable for you to depend on your own talent and skill while approaching any career opportunities because references is not the thing that can last long for as it is only your own talent that can take you towards many heights related to your career path.

**2.  “How was my performance in the entire interview process?”**

Expecting a relevant answer for the question, “How was my performance during the interview?” on spot might create a picture of your over anxiousness or in some cases it shows your desperation towards getting that job.  This is a question that can’t be answered on spot because every performance has to be reviewed in detail analyzing and discussing it with each other. In a job interview, a decision can’t be taken in one go, because, it is the recruiters duty to analyze all the candidates performances by [comparing each ones performances](http://jobs.siliconindia.com/career-news/Deadly-Types-of-Hiring-Manager-You-Have-Never-Seen-nid-128445.html?utm_source=clicktrack&utm_medium=hyperlink&utm_campaign=linkinnews) by taking valuable amount of time to decide whom to select. So, as a candidate, it is your duty to just give the interview and it is advisable not to ask this question at any point of time because, it can create a bad impression in the minds of the recruiters. All in all, don’t end a job interview session in a gauche note.

**1. “I have nothing to ask”:**

More than any other thing, this sentence might drop you into a troubled situation because; [every employer would be expecting you to talk something from your side](http://jobs.siliconindia.com/career-news/Deadly-Types-of-Hiring-Manager-You-Have-Never-Seen-nid-128445.html?utm_source=clicktrack&utm_medium=hyperlink&utm_campaign=linkinnews) during the interview than just answering their questions. So, in this situation, if you tell that “I have nothing to ask”, the recruiter might feel that you are unfit for that job especially if you are recruiting for a PR or any media related posts. If you are been interviewed for any such posts, it is very important that you need to open up your mouth and talk to people to get the relevant information. If during this situation, if you fail to open up your mouth and ask questions or clarify if you have any doubts, the recruiters will never ever select you at any cost, because, they will think, “If you can’t ask them any question, what question are you going to ask to the people, if you are selected for that post?” So, as everyone will be having some sought of doubts every time related to a new job, you need to open up your mouth and clarify them instead of just shutting your mouth or asking some silly questions, just for the sake to ask something.

So, these things mentioned above might be helpful to you in your next job interview session in the future if you take a note of it carefully.

# Dangerous Things Not to Do or Say During Job Interview

**1. Avoid Being Desperate towards the Job:**

It is true that every job seeker will be desperately in need of a job that suits them the best. If you are one among them, it is better not to show to the hiring managers that you are very eager to get that job at any cost or any other similar job in their company itself. If at all you show your eagerness, then remember that, it is the biggest mistake you would have ever done during the job interview as the hiring manager is most likely to run in the other direction. Another thing that you need to consider is that, it is a big ‘NO’ to mention you are really flexible and you are ready to do anything to get the job or after you get the job. More than your desperation towards the job, it is your confidence level that is most checked by the recruiters.

**2. Avoid complaining on anything or anyone:**

If you complain in front of your potential employer about anyone or anything that disturbed you or messed up your happiness, it will definitely leave a bad impression on them as they might think that it will be unpleasant to work with an employee like you who have problems about everything or with everyone around them. So, even if you had a bad experience like stuck in the traffic jam before appearing for the job interview or saw a bad nightmare the other night or anything that disturbed you, it is better to keep it within yourself than exposing it in front of the recruiters. Always have a smiling and a confident face whenever you attend an interview as it creates a positive sign of yours in front of the recruiters.

**3. Don’t be rude:**

It is better to maintain discipline wherever you go; it can be a family party, or while attending the job interview in a company. You need to remember an essential thing that the recruiters will be observing your behavior and attitude at every step after you enter the company for the job interview. So, it is better to interact well with everyone in the company starting from the receptionist as well as the attendants and other employees of the company you come across while waiting for your turn. If you have waited for a long time, it’s better to ask it in a polite manner from the receptionist about your turn than shouting “I have been waiting from long time and I have better things to do, so when is my turn coming as I need to leave early”.

**4. Don’t be a Chatterbox:**

If you think that cursing or bad mouthing your previous employers in front of your potential employer don’t lead a negative impact on your chances of getting that job, you are entirely wrong. This is because, if you bad mouth your previous employer or on something related to your professional life, obviously your potential employers think that you lack common sense. So, it is better not to reveal your hatred towards your previous employer or towards that company in front of the potential employer despite your previous company or the boss had a bad reputation. If you try to be a chatterbox, for sure the chances of getting hired is very low as the recruiter might feel that you can spread negative information about their company in the future if they select you.

**5. Just don’t talk all about you:**

Enquiring about the benefits and salary is a must if you get selected for the position that is offered, but asking about those things before you convince them as the best candidate for the job, doesn’t look good. Along with asking about salary and benefits, if you start asking about the perks like car from the company’s side, cell phone, or any other things that can be related with you and the office can make the employer feel that you are more concerned about your needs than about the status of the organization. So, never ever make such a mistake.

**6. Don’t ask about anything which you could have already found it out by yourself:**

Questioning about something related to the company which is already thee in the company’s website will present you as an unprepared candidate as well as a lazy candidate. It is your responsibility to go through the website of the company which has called you for an interview, before appearing for the interview. It is better to understand beforehand that laziness and unpreparedness are the two qualities which the recruiters never ever want to see in the candidates during the time of hiring.

**7. Don’t discuss about the interview online:**

Don’t discuss anything about the company which you are serving or will be serving in the future as has all the chances of affecting you very badly in the future days to go. If you have not got selected in an interview, don’t start talking negatively about the recruiter because your postings online can be very easily accessible. Don’t even try to post few things even about your personal information that can create you future problems.

**8. Don’t ramble on and on:**

“Let me know about yourself”, is a common question that you can face in any job interview. If you think you can answer this question very easily, then you are completely wrong because, this question can be considered as a most difficult one to answer than answering any other question asked by the [job interviewer](http://jobs.siliconindia.com/career-news/10-Secrets-You-Must-Know-About-Job-Interview-nid-123853.html). It is a question, which you need to dig inside yourself to get a proper answer, more than anything else; firstly, you need to analyze who you are. If you think answering this question must be in a way to answer it starting from the time of your birth till what you are today, it is a big ‘NO’, because by the time you complete your ‘LIFE HISTORY’, your recruiter would have stopped paying attention on what you are saying which means that you have lost a [precious opportunity](http://jobs.siliconindia.com/career-news/10-Secrets-You-Must-Know-About-Job-Interview-nid-123853.html) of getting recruited. So, while answering this question, keep whatever you say short and meaningful to make it simpler to the employer to understand.

# 10 Things Hiring Managers Won't Tell You

**10. Your Attire:**

Whenever attending in an interview wearing proper formal attire is needed. You can’t go for a job interview wearing outdated, messy cloths. You need to wear clean, perfect fitting cloths which are not too exposing or too glitzy. With this, you can certainly make a very good first impression in the recruiters without even talking verbally as soon as you enter the interviewing room.

**9. Physical appearance:**

The way you present yourself matters a lot in an interview. Your perfect physical appearance is a must, while attending an interview. You need to present yourself confidently in front of them. Your carelessness shouldn’t be shown as it can signify you as a lousy and careless person who has just come for the interview for time pass. It also notes that you are not interested in that job, but because of others force you have come to give the interview.

**8. Eye Contact:**

Whenever we t alk to others the perfect eye contact is needed or else there won’t be any value in talking to someone by looking somewhere else. Similarly, if you fail talking to the recruiters with a good eye contact they consider you as a weak and shy candidate and you might lose a very good opportunity. Likewise, having a suspicious or an intense eye contact can also harm you getting in that job. So, prepare yourself in a proper way before attending the interview.

**7. Handshaking:**

While shaking anyone’s hand you need to be careful as your handshake won’t harm them at any cost. In an interview, shaking hand with the recruiter before taking your seat is a must as it signifies the discipline you have. But you need to make sure your handshake does not make them feel bad because of a very forceful handshake. While shaking the hand it is good to shake the hand just ones perfectly then shaking it three to four times.

**6. Making weird sound:**

Talkin g confidently shows your confidence level. You shouldn’t use words like ah, um, I mean….., like…..etc in front of the recruiters. If you are asked something, tell the answer confidently or if you don’t know the answer just say you don’t know confidently and boldly.

**5. Talking too much:**

Talking is very good than being silent every time. But too much of talking without any break is a big “NO” which you need to know. Talking is an art to gain others attention in a positive note. It is up to you on how well you build your conversation in a meaningful way with your recruiters. Your discussion with the recruiters must be valid and to the point and you need to avoid being too much talkative as it can make the recruiters feel irritated. Even if you are talking too much, make sure your language and the grammar you use is proper.

**4. Being overconfident:**

It is good if you are confident on how you talk with others. But giving an overconfident look to the recruiters may take away the job you are been offered. You must also avoid being aggressive, self centered as well. Your overconfidence can also signify that you are insecure, unfriendly and desperate. So, never ever give an overconfident look to the recruiters.

**3. Your talk type matters:**

Th e way you talk with others matters a lot. And when it comes to talking with the recruiters you need be careful on the way you talk. You shouldn’t sound too fast or too slow while talking to them. Your pace of talking should be medium and understandable. You should also avoid talking too loudly. Talking too soft also can break your conversation as they might not get what you are talking about.

**2. Face expression:**

While tal king you need to avoid giggling unnecessarily in-between your conversations with the recruiters. You should also not look uneasy while talking to them and present awkward acts in front of them and make them feel embarrassed. Lack of expression can also make them feel that you are careless and not interested in the job.

**1.You shouldn’t lack these things:**

A recruiter always expects that their potential employee must always be perfect in every sense. The candidate must be sincere in what he talks and must be self-confident as it is an essential quality in the right candidate. If you are not self-confident then there won’t be any meaning in the work you do. You also need to have the quality of clarity in whatever work you do. These essential qualities shouldn’t be missed in you if you are a perfect candidate.

So, these are the top 10 qualities that the recruiters observe in you while you attend an interview which must be made proper before going to give an interview.

# How to Avoid These Deadly Job Interview Traps

**1. Check your resume properly before submitting and don’t lie in the interviewing process at any cost:**

A resume plays a vital role during a job interview process. So, it is your duty to prepare your resume in such a way that there won’t be any mistakes in it. To avoid such mistakes check it twice or thrice before submitting it to the recruiter and have a thorough look at your resume. Also, you should avoid lying to the recruiters at any cost because your lie can be caught any time by the HR personnel of the company you have been recruited for. If you are once caught then your career might end up very severely.

**2. Figure out essential details about your potential employer:**

If you are trying to find a job, firstly you must be very sharp and smart in your search. Whenever you are offered a job interview, you need to gather as much relevant information about the company for which you are giving the interview as well as some relevant information about the recruiter who can be your potential employer.

**3. Be and look professional:**

Every time whenever you are attending an interview, the first thing your recruiters ask is to relax. This word doesn’t mean that you can just chill or calm down as if you are sitting with your friends to converse. It is actually a test the recruiters are testing upon you to learn more about your behavior. So, don’t talk unnecessary things about your personal life with the recruiters if it is not relevant to the post you are being interviewed. At the same time, you should also be in a comfortable zone without any frustration seen on your face during the interview. Your comfort zone sows that you are confident about yourself. You should always look professional during the interview.

**4. Learn about your strengths and weakness:**

Before someone else recognizes your strengths and weakness it is better for you to recognize your own strengths and weaknesses. If you are asked about your strengths, you must always avoid listing about the great qualities you are having within you. Instead of that, try to talk about your strengths telling on how well you can utilize it on the company’s progress. If you are answering on your weakness, avoid telling that you are a hard worker, you are perfectionist. Point out one of your weakness you indentified inside you and explain them how you worked on it later to turn it to be your biggest strength.

**5. Don’t bad mouth past employer:**

It is a big ‘NO’ if you have ever thought to bad mouth about your past employer in front of the potential employer just to please them. It is better to avoid bad mouthing on them because he or she might be a very good friend of your potential employer without your knowledge. Secondly, they might not trust you because they may think you can bad mouth on them as well, if you change the job next time.

### About me

I write code, most of my time. Like writing code for a customer, love writing code just for kicks. Give me an interesting math problem, and I can easily lose sleep over it.

<http://www.vogella.com/articles/DesignPatterns/article.html>

<http://www.oodesign.com/>

<http://www.javacamp.org/designPattern/>

<http://www.javabeat.net/2009/02/design-patterns-interview-questions/>